

# New roles for CL Psychiatrists



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## Disclosure



### **Employment: University of Washington**

- **Professor & Vice Chair, Dept. of Psychiatry**
- **Adjunct Professor, Dept. of Health Services**

### **Grant funding**

- **National Institute of Health (NIMH, NIDA)**
- **John A. Hartford Foundation**
- **American Federation for Aging Research (AFAR)**
- **Alaska Mental Health Trust Authority**
- **George Foundation**
- **American Red Cross (RAND)**
- **California HealthCare Foundation**
- **Robert Wood Johnson Foundation**
- **Hogg Foundation for Mental Health**
- **Henry M. Jackson Foundation / DOD**

### **Contracts**

- **Community Health Plan of Washington**
- **King County Department of Public Health**

### **Consultant**

- **AARP Services Incorporated (ASI)**
- **National Council of Community Behavioral Health Care (NCCBH)**
- **RAND Corporation**

### **Advisor**

- **Carter Center Mental Health Program**
- **Institute for Clinical Systems Improvement (ICSI)**

updated April 2010



University of Washington

# AIMS CENTER

Advancing Integrated Mental Health Solutions

**Building on 25 years of Research and Practice in  
Integrated Mental Health Care**

# Overview

## New roles for CL Psychiatrists

- **Collaborative care vs 'co-located' care**
- **Outpatient CL Psychiatry**
- **Consultation & caseload-based supervision**
- **Financing**
- **Job descriptions**

# Integrated Mental Health Care

## *'Beyond the Tipping Point'*

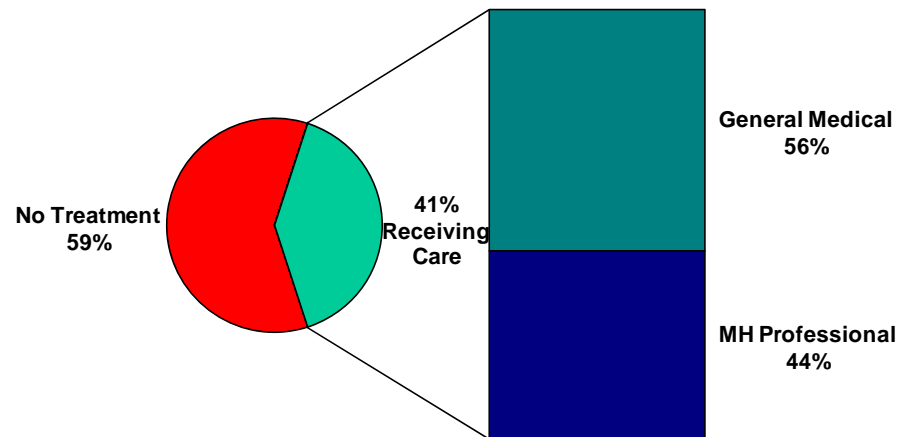
- 25 years of NIMH Research on Collaborative Care [www.nimh.nih.gov](http://www.nimh.nih.gov)
- John A. Hartford Foundation: IMPACT Program (<http://impact-uw.org>).
- **MacArthur Initiative on Depression and Primary Care: RESPECT study and 3CM Model** [www.depression-primarycare.org/](http://www.depression-primarycare.org/)
- HRSA Bureau of Primary Care Health Disparities Collaboratives (over 100 FQHCs) <http://www.hrsa.gov/mentalhealth/>
- RWJ Program: Depression in Primary Care—Linking Clinical and System Strategies
- NCCBH Collaborative Care Learning Collaboratives <http://www.thenationalcouncil.org/>
- California Endowment : Integrated Behavioral Health Project (IBPB) <http://www.ibhp.org/>
- CiMH <http://www.cimh.org/Initiatives/Primary-Care-BH-Integration.aspx>
- CAL MEND [www.calmend.org](http://www.calmend.org)
- Hogg Foundation for Mental Health Integrated Mental Health Initiative in Texas ([http://www.hogg.utexas.edu/programs\\_ihc.html](http://www.hogg.utexas.edu/programs_ihc.html))
- REACH-NOLA Project in New Orleans <http://reachnola.org/>
- VA, US Air Force, HMOs (Group Health, Kaiser Permanente), Cherokee, Washtenaw County (WCHO)
- Patient Centered Primary Care Collaborative: [www.pcpcc.net](http://www.pcpcc.net)
- Collaborative Family Healthcare Association: [www.CFHA.net](http://www.CFHA.net)
- AAFP's National Research Network [www.aafp.org/nrn/ccrn](http://www.aafp.org/nrn/ccrn)
- National Business Group on Health: “An Employer’s Guide to Behavioral Health Services”: [www.businessgrouphealth.org/benefitstopics/topics/purchasers/fullguide.pdf](http://www.businessgrouphealth.org/benefitstopics/topics/purchasers/fullguide.pdf)

# The Case for Integration

- Mental health in primary care:  
Primary care is where the patients are.  
PC is the 'de facto' health care system for common mental disorders.
- Medical care in mental health care settings:  
Patients with severe mental disorders (SMI) receive poor medical care and die on average 25 years earlier than those without SMI.

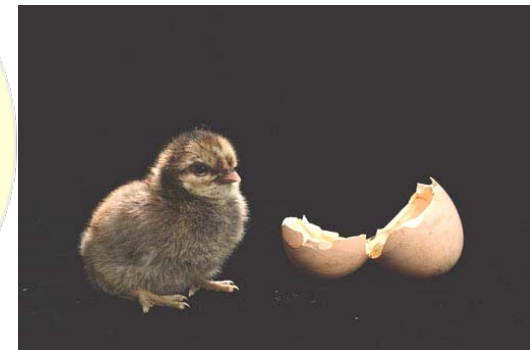
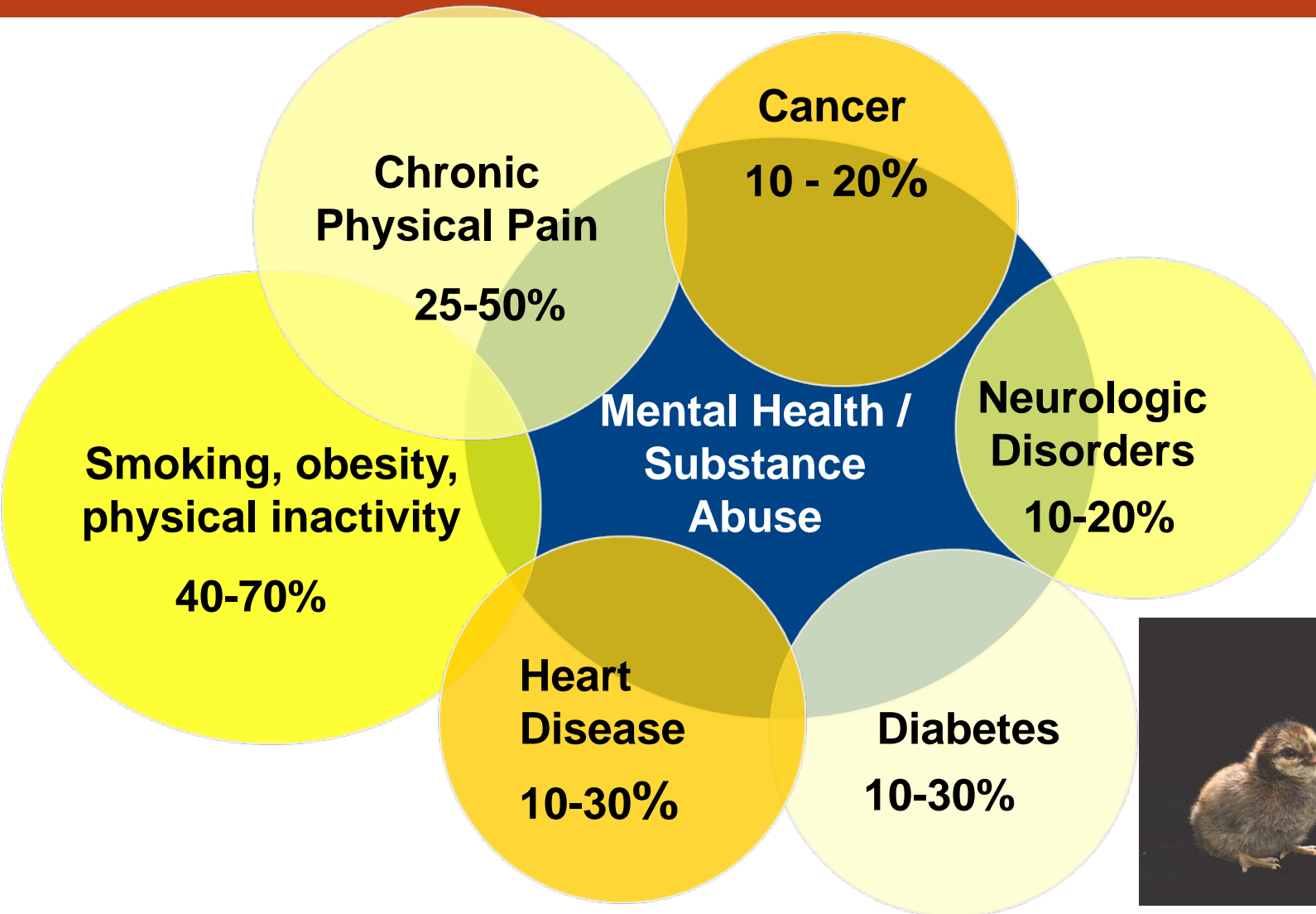
# Primary Care is the 'de facto' mental health system

## National Comorbidity Survey Replication Provision of Behavioral Health Care: Setting of Service



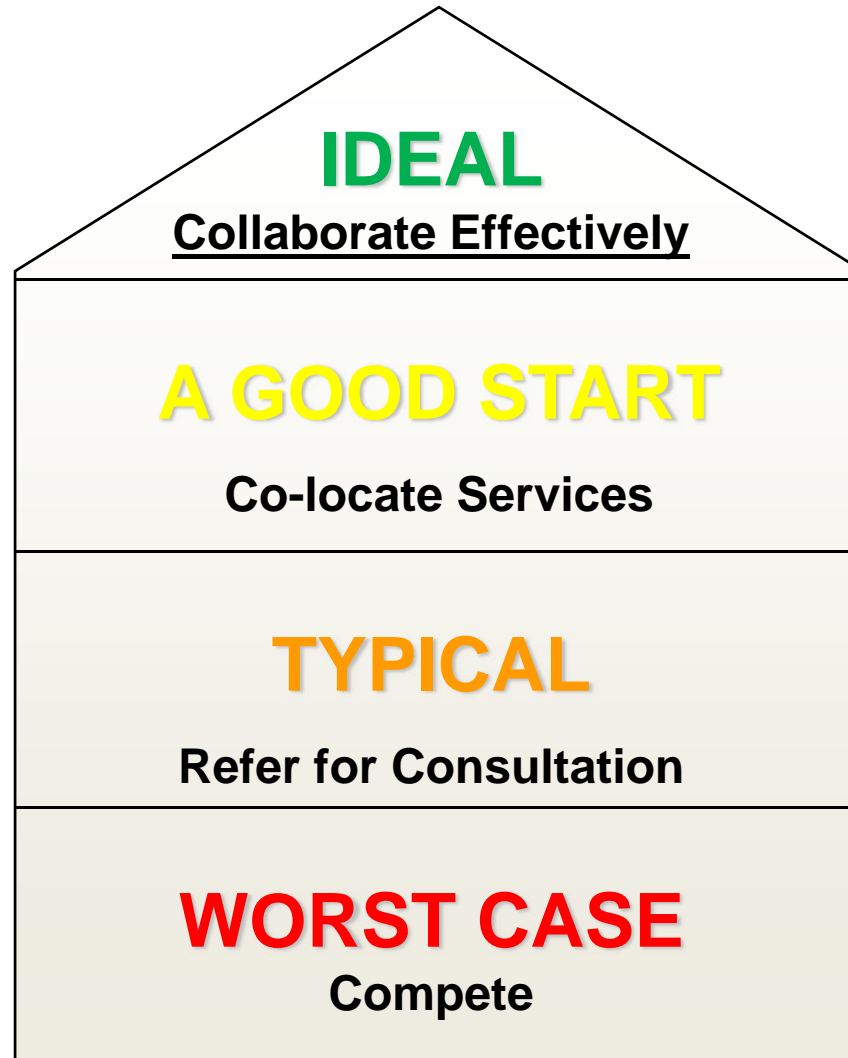
Wang, Philip S., et al, Twelve-Month Use of Mental Health Services  
in the United States, Arch Gen Psychiatry, 62, June 2005

# Mental Disorders are Rarely the only Health Problem





# Moving Towards Integrated Care



# **Roles for Psychiatrists**

# Traditional Consultation

- Limited access
  - 66 % of PCPs say they have poor access
- PCPs experience psychiatry consultation as a 'black box' (little feedback)
- Expensive:
  - all MH visits require full intakes, often leaving little time and energy for follow-up or 'curbside consultation'.
- Works best for one-time or acute issues that don't need follow-up.

# But 66% of PCPs Report Poor Access to Mental Health Care for Their Patients



*"We couldn't get a psychiatrist, but perhaps you'd like to talk about your skin. Dr. Perry here is a dermatologist."*

Cunningham PJ, Health Affairs 2009;28(3)490-501

# Liaison / co-location

- Psychiatrist comes to primary care.
- Fewer no shows – but this is still a problem.
- Opportunity for interaction / curbside consultations
- Better communication (often same chart) and better ‘transfers’ back to primary care.

## **BUT:**

- Not available in many settings (e.g., rural).
- Access still problematic: new slots fill up quickly; little capacity for follow-up.
- Limited ability to make sure recommendations are carried out.

# Outpatient Liaison Psychiatry at UW Medicine

## University of Washington Medical Center (UWMC):

- Family Medicine\*
- General Internal Medicine\*
- Womens' Clinic\*

## UWMC Specialty clinics that provide primary care and / or serve patient populations with significant behavioral health care needs:

- Diabetes Care Center\*
- MICC\*
- Neurology Clinic\*
- MS Clinic
- Virology
- Seattle Cancer Care Alliance\*
- Pain Center\*
- Transplant Clinic(s)\*

## Harborview Medical Center (HMC):

- Adult Medicine\*
- Family Medicine\*
- Pioneer Square\*
- International Clinic\*
- Pediatrics Clinic

## HMC Specialty clinics that provide primary care and / or serve patient populations with significant behavioral health care needs

- Madison Clinic (HIV)\*
- Rehabilitation Medicine Clinic\*
- Neurology Clinic/Epilepsy Clinic
- Hepatitis-Liver Clinic
- Chronic Fatigue Clinic\*
- Pediatrics Clinic
- Woman's Clinic
- Senior care Clinic\*

## UWPN Neighborhood Primary Care Clinics (7)\*

## Hall Health Student Health Center \*

# Collaborative Care

- **Effective multidisciplinary practice**  
Shared workflows with PCP, care manager, and consulting psychiatrist
- **Efficient use of limited resources**  
Psychiatry focuses on patients who are not improving / challenging.
- **Population-focus**  
Planned, caseload-focused care (vs) 'Psychiatric Urgent Care'
- **Measurement-based care**  
Systematic use of evidence-based treatments guided by clinical outcomes.  
'Treatment to target' ... similar to good care for diabetes or hypertension.

# Psychiatry in Collaborative Care

- Psychiatrist works closely with a care manager who manages a caseload of patients in a primary care clinic
- Indirect consults are majority with fewer direct patient visits
  - Can provide input on 10-20 patients in a half day as opposed to 3-4 patients in other two models.
- Better access and more patients covered by one Psychiatrist
- Patients get input on their mental health condition in a week versus 2-3 months in other two models.





# The IMPACT Study

(1,801 participants in 18 clinics / 5 states)  
<http://impact-uw.org>



Funded by  
John A. Hartford Foundation  
California Healthcare Foundation  
Robert Wood Johnson Foundation  
Hogg Foundation for Mental Health



# Integrated Mental Health Care



**PCP supported by Behavioral Health Care Manager**

**Effective Collaboration**



**Informed, Active Patient**



**Practice Support**



**Measurement**



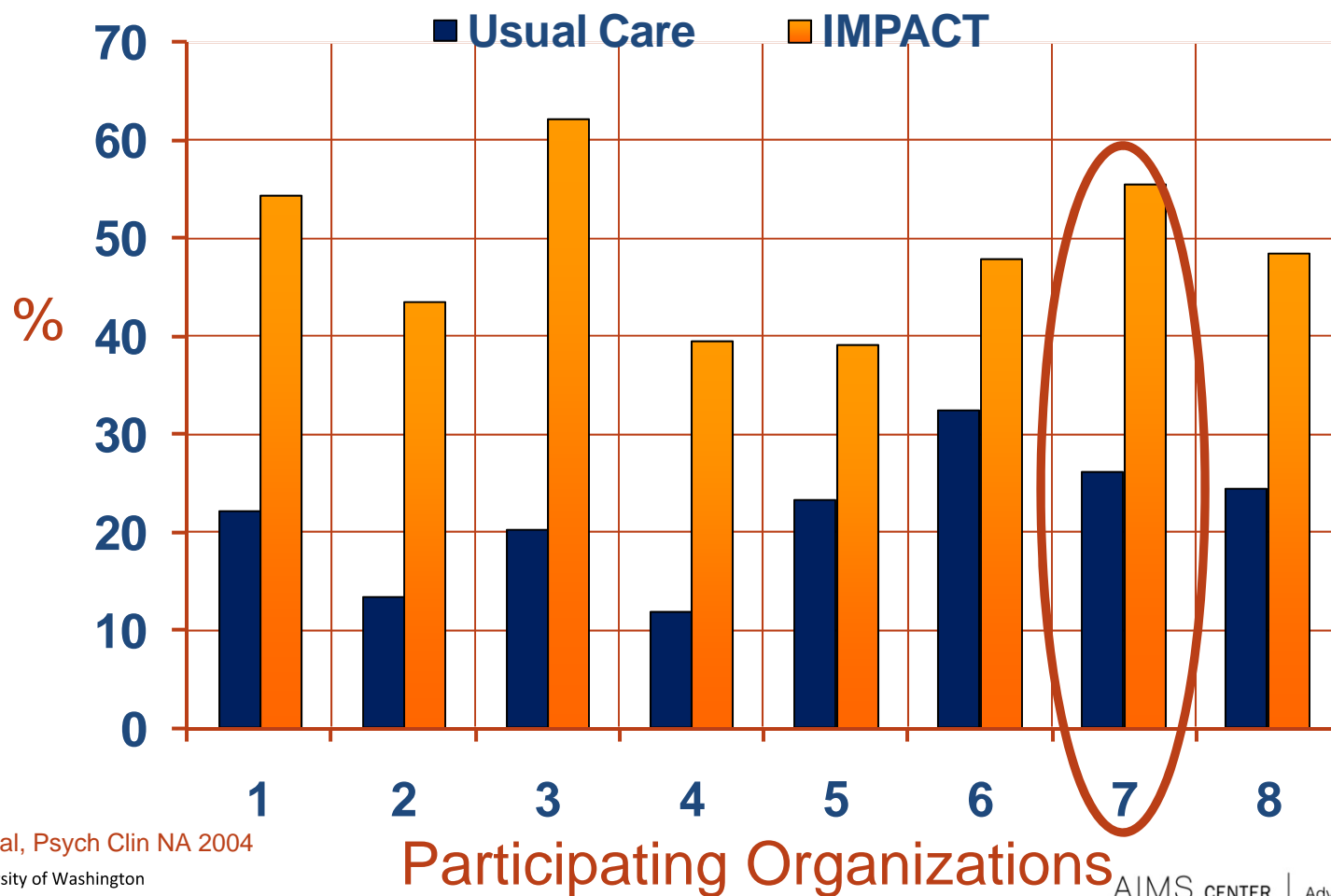
**Caseload-focused psychiatric consultation**



**Training**

# IMPACT Doubles Effectiveness of Care for Depression

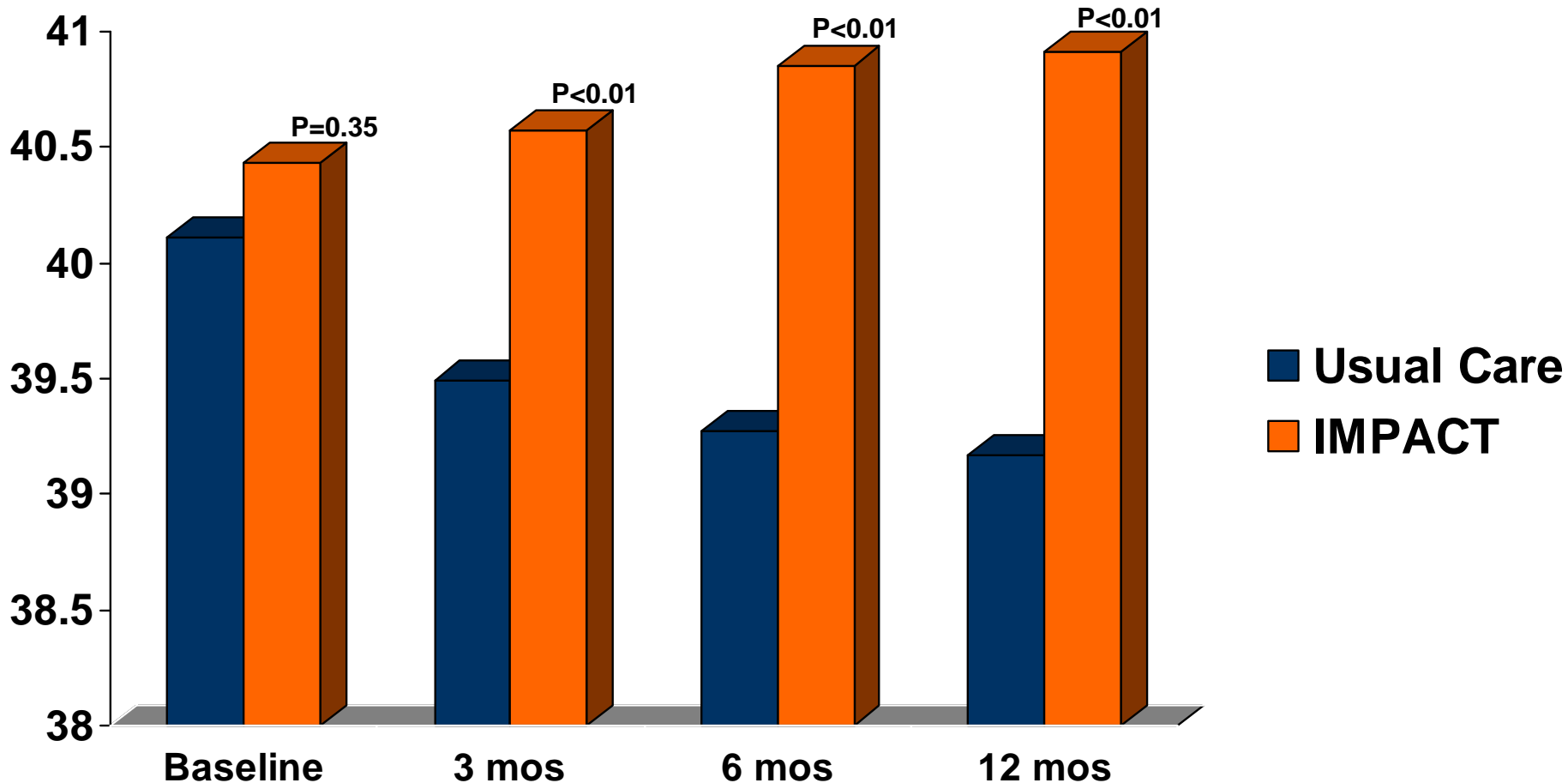
50 % or greater improvement in depression at 12 months





# Better Physical Function

## SF-12 Physical Function Component Summary Score (PCS-12)



Callahan et al, *JAGS* 2005; 53:367-373.

# Long-Term Cost Savings

Cost Category	4-year costs in \$	Intervention group cost in \$	Usual care group cost in \$	Difference in \$
IMPACT program cost		522	0	522
Outpatient mental health costs	661	558	767	-210
Pharmacy costs	7,284	6,942	7,636	-694
Other outpatient costs	14,306	14,160	14,456	-296
Inpatient medical costs	8,452	7,179	9,757	-2578
Inpatient mental health / substance abuse costs	114	61	169	-108
<b>Total health care cost</b>	<b>31,082</b>	29,422	32,785	<b>-\$3363</b>

Savings



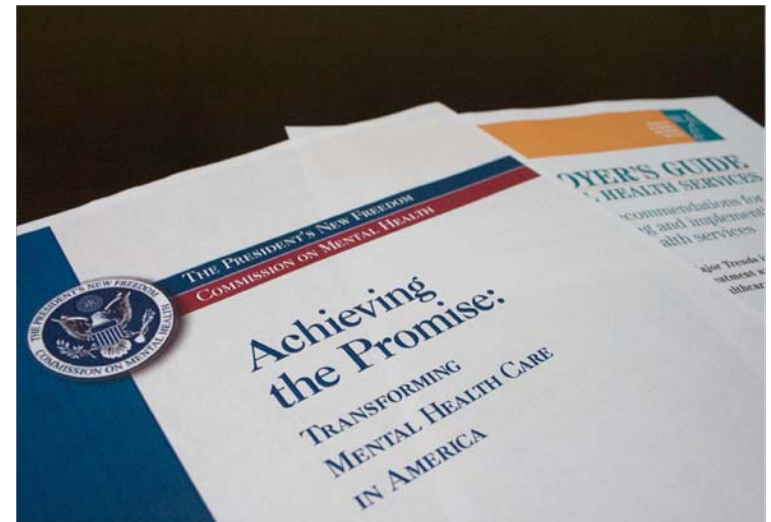
Unützer et al. *Am J Managed Care* 2008.

# IMPACT Replication Studies

Patient Population (Study Name)	Target Clinical conditions	Reference
Adult primary care patients (Pathways)	Diabetes and Depression	Katon et al, 2004
Adult patients in safety net clinics (project Dulce; Latinos)	Diabetes and Depression	Gilmer et al, 2008
Public sector oncology clinic	Cancer and Depression	Dwight-Johnson et al, 2005
County hospital oncology clinic (Latino patients)	Cancer and Depression	Ell et al, 2008
HMO patients	Depression in primary care	Grypma et al, 2006
Adolescents in primary care	Adolescent Depression	Richardson et al, 2009
Older adults	Arthritis and Depression	Unutzer et al, 2008
Acute Coronary Syndrome patients (COPES)	Coronary Events and Depression	Davidson et al, 2010

# Endorsements for Collaborative Care

- Presidents New Freedom Commission on Mental Health
- IOM Report
- National Business Group on Health
- CDC consensus Panel
- Annapolis Coalition
- Partnership to Fight Chronic Disease
- AHRQ Report (2009)
- SAMHSA
  - National Registry of Evidence-Based Programs and Practices (NREPP)



# ~ 4,000 providers trained in evidence-based integrated care





# DIAMOND Initiative

## Depression Improvement Across Minnesota: a New Direction

- **Institute for Clinical Systems Improvement (ICSI)**
- **9 health plans in Minnesota**
  - Monthly billing code for evidence-based depression care management in primary care includes psychiatric consultation
    - **Primary Care clinics purchase consultation**
  - Regular reporting of depression outcomes to ICSI and Minnesota Community Measurement
- **25 medical groups with ~ 90 primary care clinics**



### Member Login

Username  
  
Password  
  
 Remember me

Home / Health Care Redesign / DIAMOND

## DIAMOND



DIAMOND is one of the nation's most promising efforts to improve health care for people with depression because it changes the way care is delivered and how it is paid for. Through ICSI, medical groups, health plans, employers and patients collaborated to develop a better, evidenced-based model for managing depression.

### → DIAMOND FAQs for Patients

This document describes DIAMOND, how care is delivered, patient eligibility, and ICSI's role in the initiative.

### → DIAMOND White Paper

This document addresses why depression care has been deficient to date and how DIAMOND provides an evidence-based model to generate better patient results.

### → Clinics Involved with DIAMOND

Medical groups and their clinics currently offering or planning to offer DIAMOND.

### → Lower Health Care Costs

The cost effectiveness of collaborative care models, including DIAMOND, for treating patients with depression are detailed in this section.

### → Depression Care Tool Kit

This kit is for non-DIAMOND groups and is comprised of a set of tools, scripts, and other supporting documents to assist organizations in the coordination and management of depression care.

### → DIAMOND Bibliography

Annotated bibliography describing the evidence around the collaborative care model for depression.

### → DIAMOND Videos

Watch some videos from patients, physicians, care managers, psychiatrists and health plan representatives involved in the DIAMOND program.

### → DIAMOND Patient Testimonials

Patients share their thoughts on the DIAMOND program.

### → NIMH Grant to HealthPartners

The National Institute of Mental Health has provided HealthPartners Research Foundation with a \$3 million, five-year grant to evaluate DIAMOND.

### → DIAMOND Media Coverage

### → DIAMOND Fact Sheet

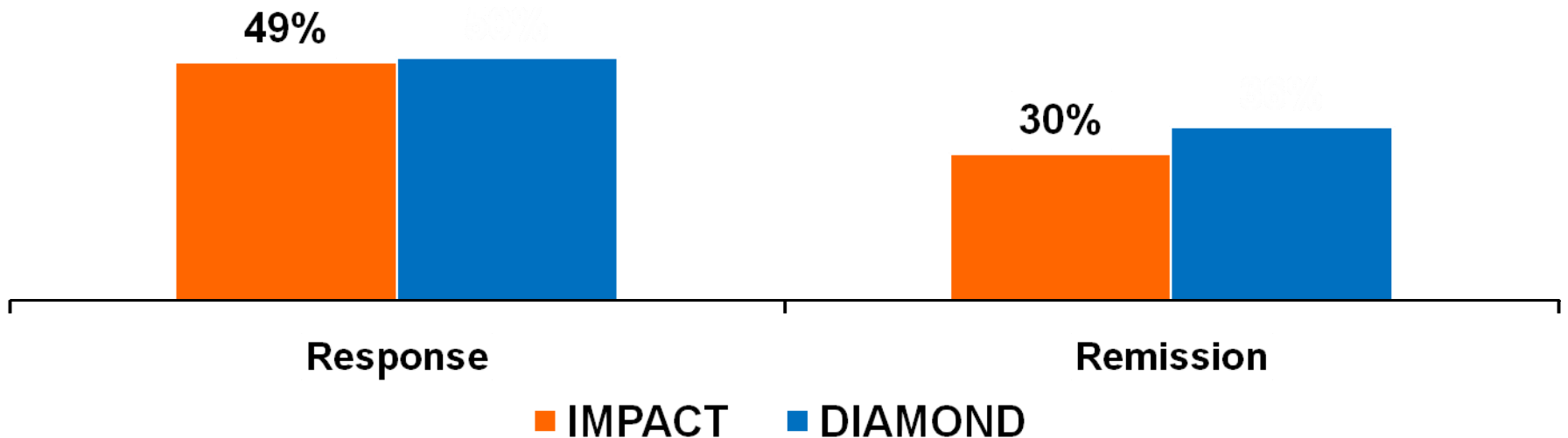
A brief summary of the DIAMOND program for treating patients with depression.

- Baskets of Care
- Diagnostic Imaging
- DIAMOND**
  - DIAMOND FAQs for Patients
  - DIAMOND White Paper
  - Clinics Involved with DIAMOND
  - Lower Health Care Costs
  - Depression Care Tool Kit
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  - DIAMOND Fact Sheet

- Health Care Home
- Palliative Care

# DIAMOND

## 6-month outcomes from the first 10 implementing clinics



Korsen & Pietruszewski, *J Clin Psychol Med Settings*, 2009.

# **Moving beyond common mental disorders**

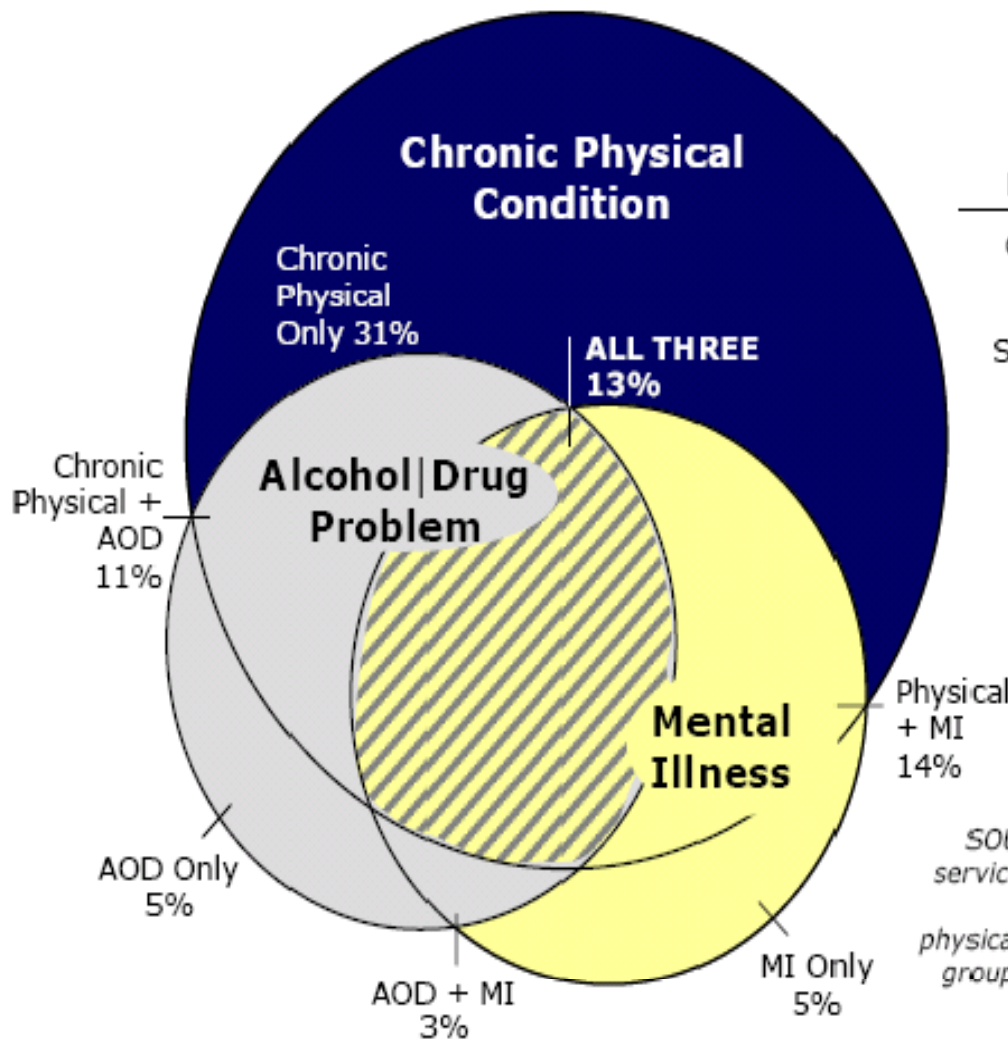
# Comorbidity is common in safety net populations

DSHS | GA-U Clients: Challenges and Opportunities August 2006

## Co-occurring Diagnoses and the GA-U Population

52 percent had substance abuse or mental illness identified

31 percent had a chronic physical condition only



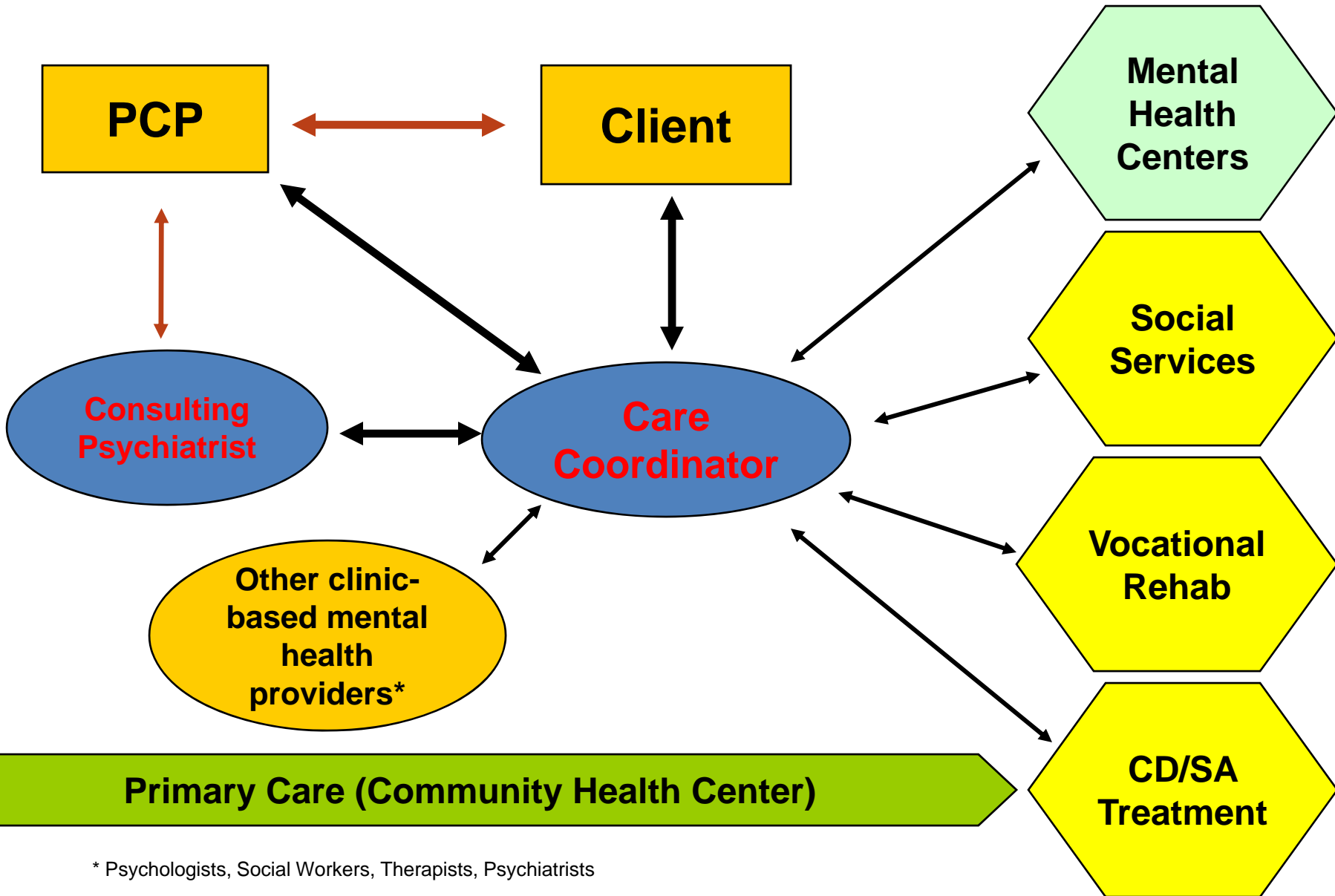
### PRIMARY CONDITIONS

Chronic Physical	69%
Mental Illness	36%
Substance Abuse	32%

... plus acute and chronic medical problems, chronic pain, substance use, prescription narcotic misuse, homelessness, unemployment, poverty, ....

SOURCES: MMIS claims, TARGET service encounters, and WSP arrest records, FY 2003-04. Chronic physical and mental illness diagnosis groups derived from CDPS grouper

# WA State MHIP Program



\* Psychologists, Social Workers, Therapists, Psychiatrists



### A Partnership to Promote Patient-Centered Collaboration

Community

Collaboration

Compassion

Care

Cost-effective

#### What is MHIP?

<http://integratedcare-nw.org>

#### Integration & Collaboration

The Mental Health Integration Program is a *state-wide, patient-centered, integrated program* serving clients with medical, mental health, and substance abuse needs. The program provides:

- High quality mental health screening and treatment
- An evidence- and outcome-based *model* of collaborative stepped care to treat common mental disorders

#### Results-oriented

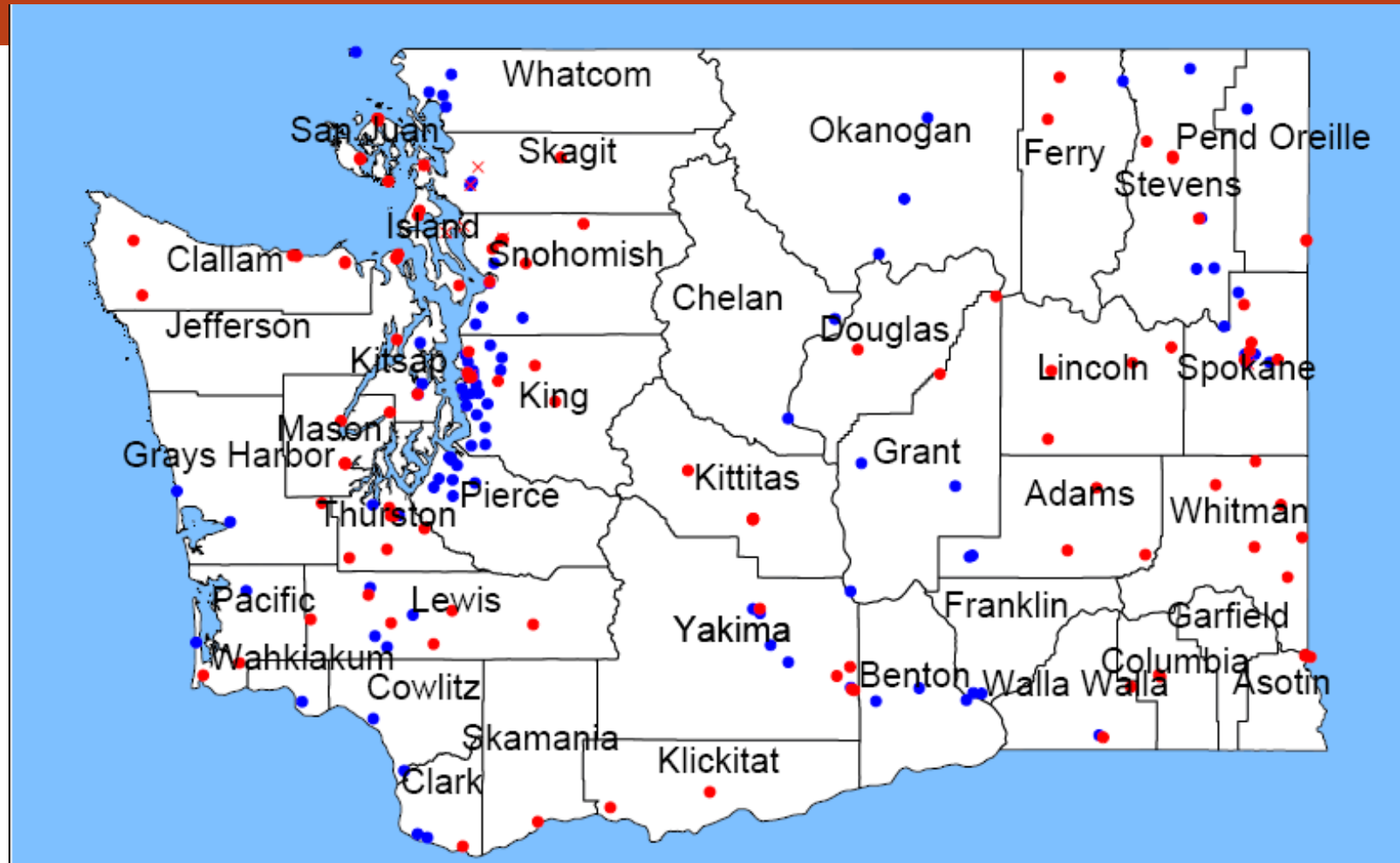
Since the start of the program in January of 2008, MHIP has helped over 10,000 clients, ages 0-100. Ongoing evaluation has shown substantial improvements in coordinated care and mental health outcomes.

#### Funding

- The Washington State Legislature provides dedicated funding to Community Health Plan of Washington to provide mental health services to clients on Disability Lifeline (formerly GA-U) around the state;
- In King County, the King County Veterans and Human Services Levy, Children's Health Initiative, and the Mental Illness & Drug Dependency (MIDD) Action Plan increase access to MHIP through community health centers, public health centers, and other safety net clinics.

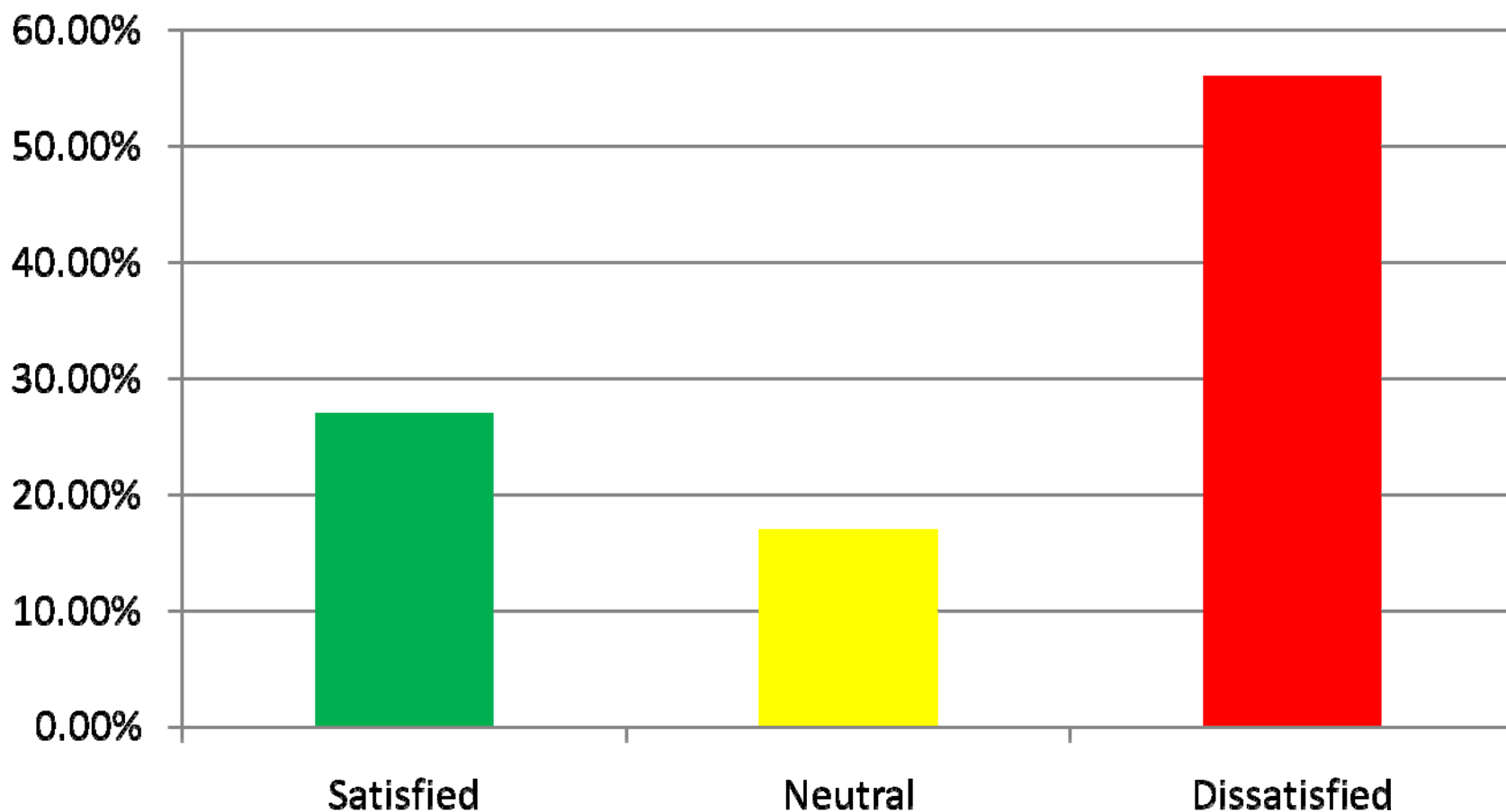


# MHIP across Washington State

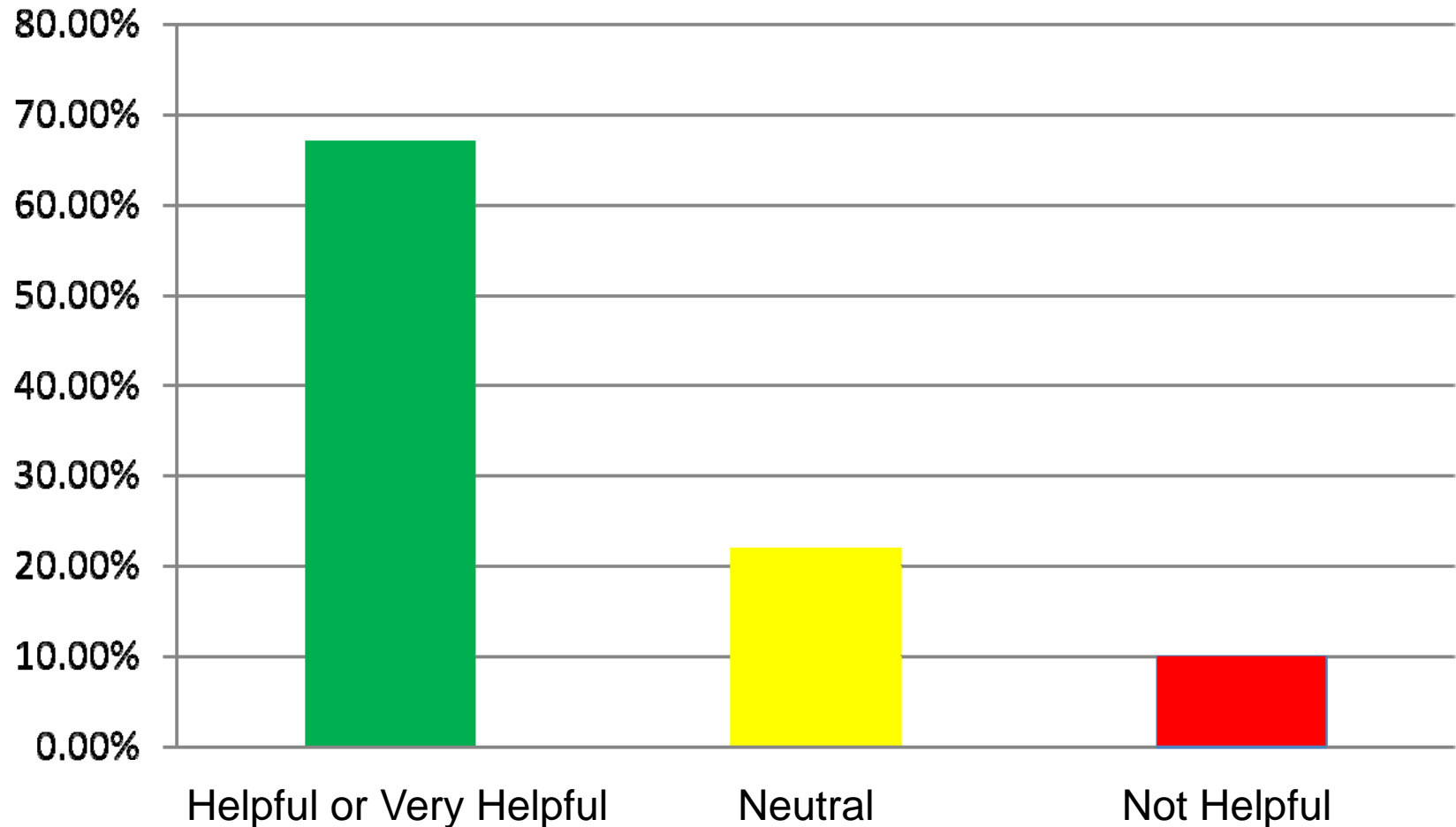




# PCP satisfaction with resources available to treat MH for patients not in MHIP (n=48)

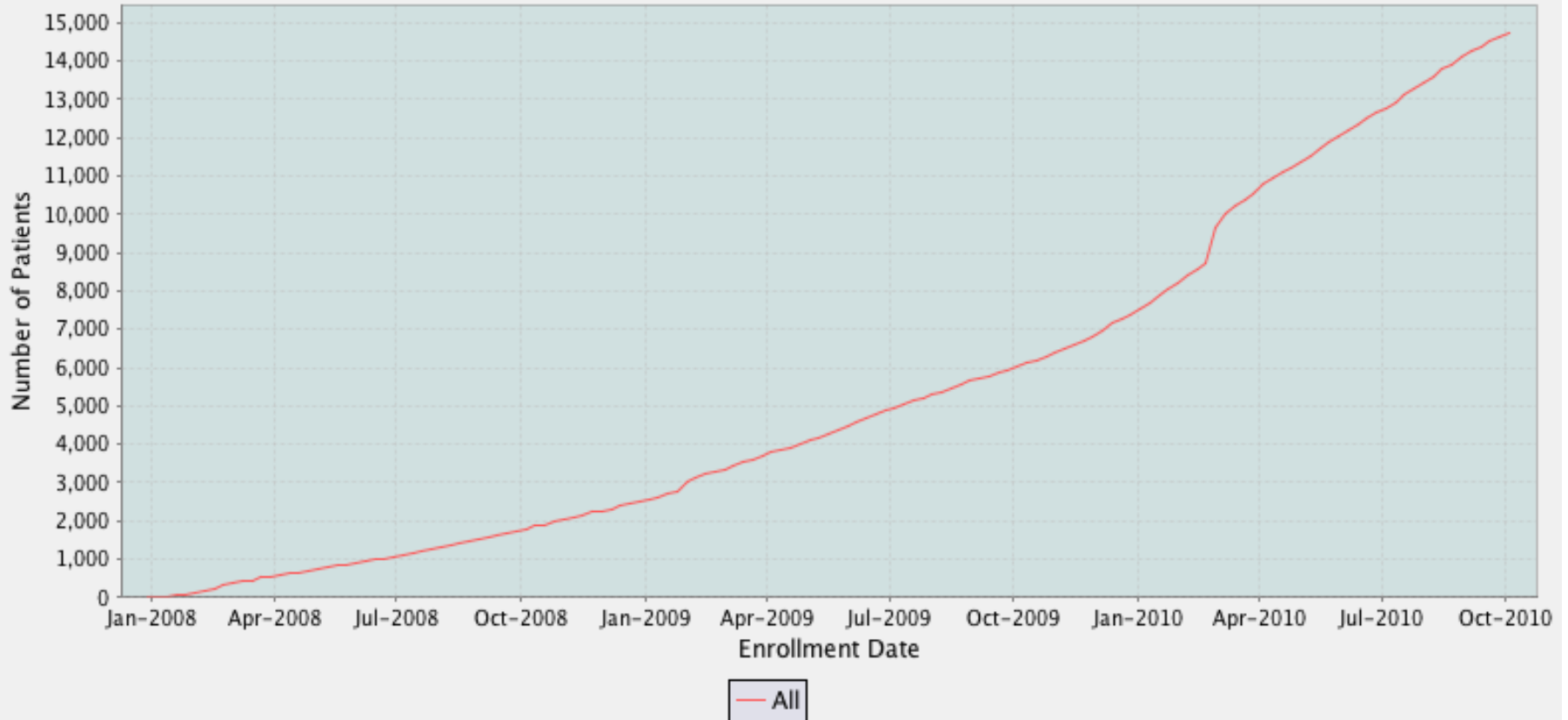


# PCP Satisfaction with MHIP Psychiatric Consultation (n=48)



# MHIP: 15,000 clients served

## Projectwide Weekly Accumulated Enrollment



# Client Demographics

	Mean or %	Range across clinics
Men	52 %	
Women	48 %	
Mean Age	40	1-100
Challenge with Housing	29 %	3% - 52 %
Challenge with Transportation	21 %	10 %- 50 %

# Common Client Diagnoses (L1)

Diagnoses	%
Depression	71 %
Anxiety	48 %
Posttraumatic Stress Disorder (PTSD)	17 %
Alcohol / Substance Abuse	17 %* (likely underreported)
Bipolar Disorder	15 %

... plus acute and chronic medical problems, chronic pain, substance use, prescription narcotic misuse, homelessness, unemployment, poverty, ....

# Thoughts of suicide

**45 % of clients report thoughts of death or suicide on PHQ-9 depression screen**

- ❖ **10 % (~ 1,500 clients to date) report being bothered by such thoughts most days of the week.**
- ❖ **10 % of L1 clients have records of 'active safety concerns' (e.g., history of prior suicide attempt)**

# MHIP Clinic Example

Population	Mean baseline PHQ-9 depression score (0-27)	Follow-up (%)	Mean number of contacts	% with psych consultation	% with significant clinical improvement
DL (GA-U)	17.0	96 %	12.7	82%	50 %
Uninsured	17.0	93 %	10.6	90%	53 %
Older Adults	16.0	92 %	14.3	89%	54 %

# Successful Implementation

- 1) Systematic assessment of needs and resources
  - a) Treatment 'volume': visit diagnoses and Rx data
  - b) Current staffing and workflows
- 2) Systematic Team building process
  - a) Four-step team building process / worksheets
  - b) Job descriptions
- 3) Staff Training and Implementation Support
  - a) Established training program / materials
  - b) Psychiatric Consultation
- 4) Web-based registry: 'real time' process and clinical outcomes data



# Integrated Care Team Building Process

Conditions for which you plan to provide clinical care (select all that apply)				BEHAVIORAL HEALTH STAFF SELF-ASSESSMENT						AIMS CENTER Advancing Integrated Mental Health Solutions	
Depression	<input type="checkbox"/>	Substance Abuse	<input type="checkbox"/>								
Anxiety (e.g. PTSD)	<input type="checkbox"/>	Other Mental Disorders	<input type="checkbox"/>								
Integrated Care Tasks	Is This A Priority Task?		Is This Your Role Now?		If No, Whose Role?	Your Organization's Capacity with This Task?		Your Level of Comfort with This Task		Would You Like Training to Perform This Task?	
	Yes	No	Yes	No		High	Med/Low	High	Med/Low	Yes	No
<b>Identify and Engage Patients</b>											
Identify People Who May Need Help	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Screen for Behavioral Health Problems Using Valid Measures	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Diagnose Behavioral Health Disorders	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Engage Patient in Integrated Care Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Initiate and Provide Treatment</b>											
Perform Behavioral Health Assessment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Develop and Update Behavioral Health Treatment Plan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Patient Education about Symptoms & Treatment Options	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Prescribe Psychotropic Medications	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Patient Education about Medications & Side Effects	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Brief Counseling, Activity Scheduling, Behavioral Activation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Evidence-based Psychotherapy (e.g. PST, CBT, IPT)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Identify and Treat Coexisting Medical Conditions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Facilitate Referral to Specialty Care or Social Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Create and Support Relapse Prevention Plan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Track Treatment Outcomes</b>											
Track Treatment Engagement and Adherence using Registry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reach out to Patients who are Non-adherent or Disengaged	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Track Patients' Symptoms with Measurement Tool (e.g., PHQ-9)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Track Medication Side Effects & Concerns	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Track Outcome of Referrals and Other Treatments	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Adjust Treatment if Patients are Not Responding</b>											
Assess Need for Changes in Treatment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Facilitate Changes in Treatment / Treatment Plan as needed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Provide Caseload-Focused Psychiatric Consultation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Provide in Person Psychiatric Assessment of Challenging Patients	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other Tasks Important for Our Program (add tasks as needed)</b>											
Coordinate Communication Among All Team Members / Providers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Administrative Support for Program (e.g., Scheduling, Resources)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Clinical Supervision for Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Training of Team Members in Behavioral Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

# Program Staffing in Diverse Clinic Settings

Clinic Population (mental health needs)	% of clinic population with need for care management	Typical caseload size for 1 FTE Care Manager	# of unique primary care clinic patients to justify 1 FTE CM	Typical personnel requirement for 1,000 unique primary care patients	
				FTE Care Manager	FTE Psychiatrist**
<u>Low need</u> (e.g., insured, employed)	2%	100	5000	0.2	0.05 (2 hrs / week)
<u>Medium need</u> (e.g., comorbid medical needs / chronic pain / substance abuse)	5%	75	1500	0.7	0.07 (3 hrs / week)
<u>High need</u> (e.g, safety-net population)*	15%	50	333	3	0.3 (12 hrs / week)

## Job Description: University of Washington Consulting Psych Mental Health Integration Program (MHIP)

### JOB SUMMARY

The consulting psychiatrist is responsible for supporting mental health care provided by primary care and care coordinators treating MHIP patients in participating community health centers (CHCs) and care clinics.

### DUTIES AND RESPONSIBILITIES

1. Provide regularly scheduled (usually weekly) caseload consultation to assigned care coordinators. These consultations will primarily focus on patients who are new to treatment or who are expected to be added to the CCs caseload.
2. Provide telephonic consultation to primary care physicians (PCPs) as requested, focusing on their CCs caseload.
3. Work with the assigned CCs to track and oversee their patient panels and clinical outcomes using the based MHITS care management tracking system.

# UW Web-based Care Management Tracking System (CMTS)

Supports efficient and effective behavioral health workflows

In use in WA State MHIP program and in 8 other major behavioral health integration programs in Minnesota, Texas, and Canada

Registry function

- prevents patients from ‘falling through the cracks’

Care management functions

- Structured templates facilitate efficient sessions
- Individual and caseload reports facilitate
  - measurement-based care / treatment to target
  - efficient psychiatric consultation on challenging

# CASELOAD STATISTICS L1

Site : [Redacted] [\(Switch to PCP-stat\)](#) [\(Switch to Clinic-stat\)](#)  
 Report Created on : Wednesday, February 3, 2010, 7:02PM

CO	# OF P.	CLINICAL ASSESSMENT			FOLLOW UP			LAST AVAILABLE <sup>i</sup>		# ON MEDS	# W/ MISSING MEDS	# IN C/C	PSYCHIATRY CONSULTATION			50% IMPROVED AFTER > 10 WKS		
		#	MEAN PHQ	MEAN GAD	# OF P.	MEAN #	MEAN # CLINIC	MEAN # PHONE	MEAN PHQ				MEAN GAD	# REQ'D	# W/ P/N	# W/ P/E	PHQ	GAD
LCSW	70	68 (97%)	15.1 (n=61)	12.8 (n=52)	62 (91%)	6.7	5.5 (82%)	1.2 (18%)	11.0 (Δ=28%)	8.8 (Δ=31%)	50 (77%)	3 (4%)	0 (0%)	1 (1%)	42 (60%)	0 (0%)	19 (49%) (n=39)	16 (41%) (n=39)
LCSW	86	86 (100%)	15.9 (n=86)	14.2 (n=84)	79 (92%)	12.4	6.4 (52%)	6.0 (48%)	11.4 (Δ=28%)	10.5 (Δ=26%)	63 (75%)	2 (2%)	2 (2%)	0 (0%)	62 (72%)	0 (0%)	34 (68%) (n=50)	28 (56%) (n=50)
All	156	154 (99%)	15.6 (n=147)	13.6 (n=136)	141 (92%)	9.9	6.0 (61%)	3.9 (39%)	11.2 (Δ=28%)	9.8 (Δ=28%)	113 (76%)	5 (3%)	2 (1%)	1 (1%)	104 (67%)	0 (0%)	53 (60%) (n=89)	44 (49%) (n=89)

C/C = Continued Care Plan, P/N = Psychiatrist Note, P/E = Psychiatric Evaluation

Population(s) included :  GA-U  Uninsured  Veterans  Veteran Family Members  Moms  Children  Older Adults

## Caseload summaries help manage

- Clinical productivity
- Quality improvement

# CLINICAL DASHBOARD

[customize](#)

ID : 800114



## Member Information

Last updated by: Care Coordinator

[hide](#)

Status : Evaluated - Accepted into Level 1

## Working Diagnoses

[view history](#)

[hide](#)

L1 : Depression (PHQ-9 : 0/27, Minimal); Anxiety (GAD-7 : 0/21); PTSD (PCL : 56/85)

## Assessment

[view history](#)

Last updated by: Care Coordinator

[hide](#)

Pt feels significantly better. No depressive sx's and only 'normal' anxiety. States previously her sister had a fight w her mother, pt became estranged from her mother and sister for a time. Pt continues to have a good relationship w her mother and her sister if mending her relationship w the mother. Pt discussed how she would work w her sister. Reports good relationship w her husband whose mood has significant w his new anti-depressant. She feels that her life in general has improved and has no particular concerns.

## Safety Concerns

[view history](#)

[hide](#)

Past Suicide Attempts : None reported.

## Medications

[view history](#)

Last updated by: Care Coordinator

[hide](#)

Sertraline (Zoloft) / 50mg

## Other Treatment

[view history](#)

[hide](#)

None recorded

## Activity Goals

[view history](#)

Last updated by: Care Coordinator

[hide](#)

Pleasant Events Scheduling: Make it a point to do some things this week that you have identified that you enjoy. • Likes to decorate and was interested in baking, creating her own recipes. • Enjoys reading, . Increased rewarding activity w her husband. • Talking with her son, • Dancing with children, • Going soccer games and practices, • Talk to my friends and brother. . Eating at least one meal together w husband and children. Plan: pt will use exercise equipment to increase her energy and run. She will borrow her sister's machine.

## Referrals

[view history](#)

[hide](#)

1 referral closed.

## Outcome Measures

[hide](#)

# CP SUMMARY

export as text



ID : 800114

Created on: Wednesday, February 3,

Case Coordinator [Redacted]

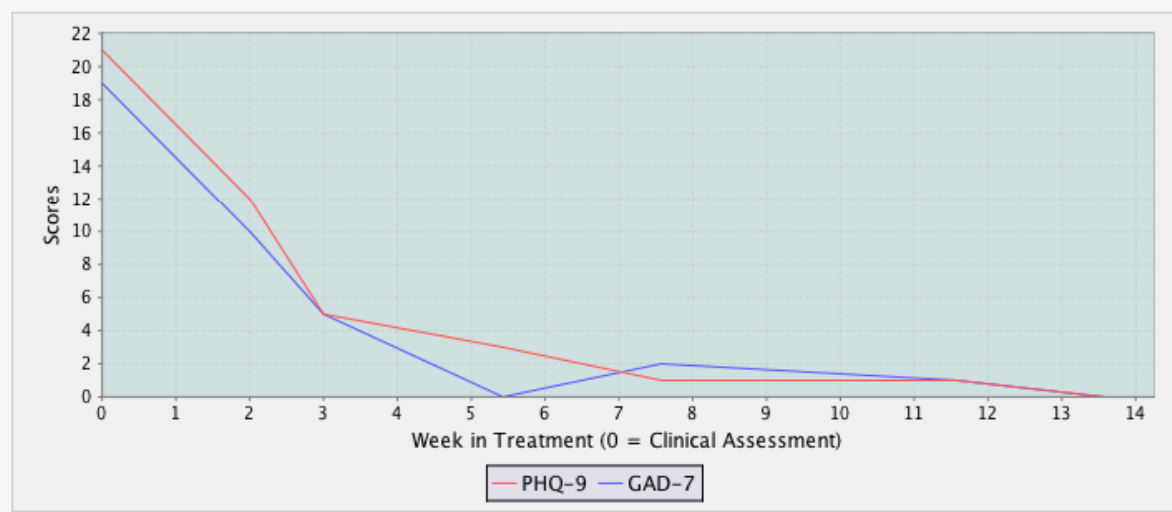
Primary Care Provider [Redacted]

### Working Diagnoses :

**L1** : Depression (PHQ-9 : 0/27, Minimal); Anxiety (GAD-7 : 0/21); PTSD (PCL : 56/85)

**Evolution** : Pt feels significantly better. No depressive sx's and only 'normal' anxiety. States previously her sister had a fight w her mother, pt became estranged from her mother and sister for a time. Pt continues to have a good relationship w her mother and her sister if mending her relationship w the mother. Pt discussed how she would work w her sister. Reports good relationship w her husband whose job has significant w his new anti-depressant. She feels that her life in general has improved and has no particular concerns.

### Treatment Progress :



### Safety Concerns :

**Past Suicide Attempts** : None reported.

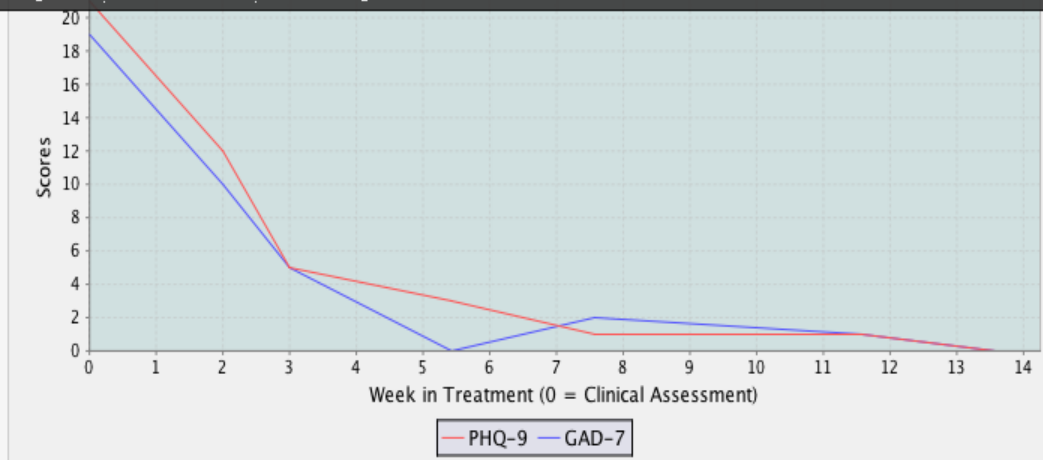
**Current Psychiatric Medications** : Sertraline (Zoloft) / 50mg, 1 tablet once a day

**Activity Goals** : Pleasant Events Scheduling: Make it a point to do some things this week that you have identified that you enjoy. • Likes to decorate and was interested in baking, creating her own recipes. • Reads books, • Increased rewarding activity w her husband. • Talking with her son, • Dancing with children, • Going soccer games and practices, • Talk to my friends and brother. • Eating at least one meal together w husband and children. Plan: pt will use exercise equipment to increase her energy and run. She will borrow her sister's machine.

**Referrals** : None recorded

### Psychiatrist Note

Last updated by: Consulting Psychiatrist (Marc Av)

**Safety Concerns :**

**Past Suicide Attempts :** None reported.

**Current Psychiatric Medications :** Sertraline (Zoloft) / 50mg, 1 tablet once a day

**Activity Goals :** Pleasant Events Scheduling: Make it a point to do some things this week that you have identified that you enjoy. • Likes to decorate and was interested in baking, creating her own recipes. • Enjoys reading, . Increased rewarding activity w her husband. • Talking with her son, • Dancing with children, • Going soccer games and practices, • Talk to my friends and brother. . Eating at least one meal together w husband and children. Plan: pt will use exercise equipment to increase her energy and run. She will borrow her sister's machine.

**Referrals :** None recorded

**Psychiatrist Note**

Last updated by: Consulting Psychiatrist ( [redacted] )

35 year old woman with most recent PHQ9 = 21, PCL 56/85, MDQ negative and GAD7 = 19.

Who presents with: The pt. c/o of progressively worsening depression x 2 months. History of being molested as a child - with recent re-experiencing of flashbacks (that didn't start at all until 5 years ago).

Current medications: Sertraline 50mg, recently begun (10/19/09).

Prior medication trials include [none known]

Medical Problems: Allergic rhinitis, Onychomycosis, Left renal cyst, Migraine HA

Substance Use: ETOH: Use: social drink, every Friday 1 - 3 glasses. Does not like to drink.

Safety Concerns: None

**Assessment: Depression with remote trauma that may be surfacing in an PTSD-like condition.**

**Treatment recommendations: At next visit, please check in with another PHQ - if the depression is not substantially improved, consider increasing Zoloft to 100mg per day.**

The above treatment considerations and suggestions are based on consultation with the patient's care coordinator and a review of information available in the Mental Health Integrated Tracking System (MHITS). I have not personally examined the patient. All recommendations should be implemented with consideration of the patient's relevant prior history and current clinical status. Please feel free to call me with any questions about the care of this patient.



# Program Financing: 'no one size fits all'

- **Different Settings**
- **Different Payment Mechanisms**
- **Different Opportunities, Challenges, Questions**

# Start-up Costs

## Cost categories

- Program Leadership and Coordination
- Hiring & Training PCP, CM, Psychiatrist
- Support for practice change and change in workflows
- Support for Billing, Registry, EHR / IT

## Costs vary based on size of program and experience with practice change / implementation

- Range from \$5,000 (small clinic) to \$100,000 (large medical group with multiple clinics)

## Similar to comparable quality improvement programs

# IMPACT Operating Costs

## Cost components

- **Care manager time and salary**
  - 75 - 100 active cases for each FTE CM
- **Consulting psychiatrist time**
  - 0.1 FTE for each FTE CM
- **Program materials**
  - Educational video / brochure
- **+30% overhead**

**\$ 750 per participant for 12 months of care\***

**\*(IMPACT costs adjusted to 2010 dollars)**

# IMPACT Costs Per Insured Beneficiary (PMPM)

<b>% of patient population using depression care management</b>	<b>Approximate clinic population / FTE care manager</b>	<b>Cost per participant (12 months)</b>	<b>PMPM (cost per member per month)</b>
<b>3 %</b>	<b>5,000</b>	<b>\$ 750</b>	<b>\$ 1.88</b>

# Financing IMPACT Care

## 7 funding mechanisms for depression care management

- Practice-based, fee-for-service
- Practice-based, health plan contract
- Global capitation
- Flexible infrastructure support
- Health-plan-based
- Third-party-based under contract to health plan
- Hybrid models

**Bachman et al, Gen Hospital Psychiatry 2006**

# Examples

## Capitated (HMOs)

- Mental Health and Pharmacy Benefit carved-in (KP, GHC, VA) vs. carved-out

## Case Rate

- DIAMOND Program in Minnesota

## P4P

- Mental Health Integration Program in WA (MHIP)

## Fee For Service

- Reimbursement rules vary by insurer, provider

# FFS Billing

## Goldberg & Oxman, 2004

**Table 1. American Medical Association CPT Codes and Medicare Fee Schedule for Depression-Relevant Diagnosis and Management<sup>a,b</sup>**

Code	Description	Time (min)	Allowable Fee	Medicare Payment
<b>Psychiatry codes</b>				
90801	Initial evaluation	N/A	\$144.31	\$115.45
90804	Counseling	20–30	\$66.22	\$33.11
90805	Counseling and medical evaluation and management	20–30	\$72.60	\$36.30
90806	Counseling	40–50	\$99.09	\$49.55
90807	Counseling and medical evaluation and management	40–50	\$105.40	\$52.70
90862	Pharmacologic management	N/A	\$52.25	\$26.13
<b>General office evaluation and management codes<sup>c</sup></b>				
99204	Initial evaluation: comprehensive	45	\$136.44	\$109.15
99212	Straightforward follow-up	10	\$37.86	\$18.93
99213	Low complexity follow-up	15	\$53.07	\$26.53
99214	Moderate complexity follow-up	25	\$82.80	\$41.40
99215	Complex follow-up	40	\$120.99	\$60.49

<sup>a</sup>Data from the American Medical Association.<sup>4</sup>

<sup>b</sup>Medicare fees are regional. Listed fees in this table are for Rhode Island; other states will vary.

<sup>c</sup>Time is the controlling factor when counseling comprises > 50% of the visit.

Abbreviations: CPT = Current Procedural Terminology, N/A = not applicable.

**Effective care management program may optimize -billing by PCPs -Incident to physician billing**

# Medicare Does Pay For

**Two Visits on the same day**

**Incident too visits**

**Behavioral health providers in health centers**



# Medicare Does NOT Pay For

**Excluded services**

**Not medically necessary services**

**Services denied as bundled or included in  
basic allowance of another service**

**Claims denied as “unprocessable”**

# CPT Codes for Behavioral Health Services in Primary Care

**96151 – Re-assessment – 15 minutes**

**96152 – Health and Behavior Intervention – each 15 minutes face-to-face with patient**

**96153 – Group (2 or more patients)**

**96154 – Family (with patient present)**

**96155 – Family (without patient present)**

**96151 – Re-assessment – 15 minutes**

**96152 – Health and Behavior Intervention – each 15 minutes face-to-face with patient**

**96153 – Group (2 or more patients)**

**96154 – Family (with patient present)**

**96155 – Family (without patient present)**

# Health and Behavior Codes

**Most insurance companies covers for 96150**

- **Some on contract**
- **Some as part of initiatives**
- **Listed for use with smoking cessation, sbirt**

**Some insurance companies might require a pre-authorization**

# Other CPT Codes

**Interdisciplinary team conferences (99366, 99367 and 99368) may be used to support team conferences that address complex co-morbidities**

**Alcohol Screening and Brief Intervention (99408 and 99409)**

**But all of these codes need to be adopted by Medicaid agencies and commercial plans, in order to bill against them—for example, only a handful of state Medicaid agencies have implemented the SBI codes**

# Medicaid Reimbursement

- In many states BH is carved out
- Contractual arrangements and eligible providers vary
- Biggest documentation / coding problems in BH relate to ‘medical necessity’,
  - esp. with ‘incident to’ services / billing
  - Integral part of physician’s professional practice
  - Generally not itemized separately on bill
  - Commonly furnished in physician’s office or clinic
  - Furnished under physician’s direct personal supervision
- E&M (992xx) and Therapy (908xx) cannot be billed on same day to some Medicaid programs

# HRSA Medicaid Guide, 2003

<b>Codes?</b>	<b><u>E&amp;M</u></b>		<b><u>Initial Assessment</u></b>		<b><u>Psychotherapy</u></b>			<b><u>Behavioral Assessment</u></b>
	<b><u>New</u></b>	<b><u>Est'd</u></b>						
	99201 thru 99205	99211 thru 99215	90801 Insight	90802 Interactive	90804 90806 90808	20	90805 90807 90809	96150 thru 96155
	80 Min.							
<b>Where?</b>	Medical Office or other O/P Facility		Behavior Health Office or other O/P Facility		Behavior Health Office or other O/P Facility			Behavior Health Office or other O/P Facility
<b>What?</b>	Medical Visit that can include Counseling 10      10  60      40 Min.    Min.		Psychiatric Diagnostic Interview Exam	Interactive Dx. Interv. Using play Equip., etc.	Individual Psychoth. Insight Oriented Face-to-Face W/patient	Individual Psychoth. w/ medical mgmt.	Used to identify the psychological, behavioral, emotional cognitive and social factors important to physical health. Patients not diagnosed with mental illness.	
<b>Who?</b>	Physician, NP, Other Medical Clinicians		Psychiatrist, LCSW, CP, NP, Other (Payer criteria)		All			Clinical Psychologist, NP, Other for Medicare
<b>Service Emphasis</b>	Medical		Behavioral Health Initial Assessment		On-going Individual Psychotherapy			Biopsychosocial factors important to Physical Health problems and treatments

# Medicare Advantage

## Hierarchical Condition Category (HCC) Payment Methodology

- HCC Code 55 (Depression) adds ~ \$300 to monthly payment for typical Medicare Advantage patient
- Additional revenue can easily outweigh the typical program cost of ~ \$1.88 PMPM

# Reimbursing Medical Home

## Fee-for-service

- Face to face services

## Per-member/per-month management fee

- Medicaid

## Quality incentive

- Pay for performance fee
- HMOs

## Oversight

- Essential to the ultimate success of patient centered medical systems of care



# References

**Bachman J, Pincus H, Houtsinger JK, Unützer J. Funding Mechanisms for depression care management: opportunities and challenges. *General Hospital Psychiatry*. 2006; 28: 278-288.**

**Goldberg RJ, Oxman TE. Billing for the Evaluation and Treatment of Adult Depression by the Primary Care Physician. *Prim Care Companion J Clin Psychiatry*. 2004; 6(1):21-26.**

**National Council for Community Behavioral Healthcare:  
<http://www.thenationalcouncil.org/>**

**HRSA Slides on BH Reimbursement in Primary Care Settings:  
<ftp://ftp.hrsa.gov/TPR/billing-behavioral-1slide-per-page.pdf>**

**HRSA Provider Reimbursement Technical Assistance Materials:  
<http://www.hrsa.gov/reimbursement/TA-materials.htm>**

# Additional Resources

## **SAMHSA Report on Reimbursement of Mental Health Services in Primary Care Settings:**

<http://download.ncadi.samhsa.gov/ken/pdf/SMA08-4324/SMA08-4324.pdf>

## **Mental Health and Substance Abuse Procedure Codes:**

<http://hipaa.samhsa.gov/hipaacodes2.htm>

## **Examples of State Billing Codes for Mental Health Services:**

[http://hipaa.samhsa.gov/pdf/Table\\_MH\\_Codes\\_Payers.pdf](http://hipaa.samhsa.gov/pdf/Table_MH_Codes_Payers.pdf)

## **Patient Centered Medical Home website:**

<http://www.pcmh.ahrq.gov>

*Additional Resources provided by Shelagh Smith, SAMHSA*

*Thank You*

<http://uwaims.org>

